

FOR IMMEDIATE RELEASE -

# Liberty Northwest Bancorp, Inc. Earns \$136,000 in Fourth Quarter and \$526,000 for the Year 2022

## 2022 Fourth Quarter and Full Year Financial Highlights:

- Net income was \$136 thousand, or \$0.08 per share, in the fourth quarter of 2022, with net interest income of \$1.35 million.
- Net income for the year was \$526 thousand, with net interest income of \$5.56 million.
- Total assets increased 10.2% year-over-year to \$193.0 million.
- Total loans decreased 0.9% in the fourth quarter and increased 21.2% from the prior year.
- Net interest margin of 3.11% for the fourth quarter and 3.18% for the year.
- Nonperforming assets to total assets improved to 0.34%.

POULSBO, WASH. – January 31, 2023 - Liberty Northwest Bancorp, Inc. (OTCQX: LBNW) (the "Company") and its wholly-owned subsidiary Liberty Bank today announced earnings of \$136 thousand for the fourth quarter ended December 31, 2022, an increase of \$271 thousand, compared to the \$135 thousand loss reported in the fourth quarter ended December 31, 2021. For the twelve months ended December 31, 2022, net income increased \$306 thousand, or 139%, compared to the twelve months ended December 31, 2021.

In the fourth quarter of 2022, the Company generated a return on common shareholders' equity of 4.41% and a return on assets of 0.30%, compared to 6.02% and 0.40%, respectively, in the immediate prior quarter. For the year 2022, return on common shareholders' equity was 4.36%, and return on assets was 0.29%, compared to 1.77% and 0.212%, respectively, in 2021.

"Our fourth quarterly results were a strong end to what was a monumental year on several measures," said Rick Darrow, Liberty Northwest Bancorp, Inc. President and Chief Executive Officer. "We generated positive operating results for the fourth quarter, and delivered one of the most profitable years in the Company's history for the full year 2022, reflecting the dedicated effort put forth by all of our employees. As we look to 2023, our focus remains on improving the financial performance of the Company, while continuing to meet the needs of our community."

"Earlier this month, we held the grand opening of our new headquarters in Poulsbo," Darrow continued. "The banking center is in a desirable location in downtown Poulsbo and is large enough to accommodate future growth for the bank well into the next decade. This new space will add to the energy and momentum that we have generated over the last several years."



The Company's net interest margin was 3.11% for the fourth quarter of 2022, compared to 3.35% for the preceding quarter, and 3.37% for the fourth quarter of 2021. "Higher yields on earning assets during the quarter were more than offset by the increase in deposit costs, resulting in net interest margin compression during the quarter," said Darrow. For the year, the net interest margin was 3.18%, compared to 3.48% for 2021.

Total assets increased 10.2% to \$193.0 million as of December 31, 2022, compared to \$175.1 million at December 31, 2021. The year-over-year increase was primarily due to a \$25.5 million increase in loans receivable funded by deposits, increased borrowings, and a reduction in short-term investments.

"Like other financial institutions, we experienced a decrease in deposit balances during the quarter, as deposit pricing pressures persist and customers are seeking higher yields," said Darrow. Total deposits decreased 6.3% to \$141.8 million at December 31, 2022, compared to \$151.2 million a year earlier and decreased 9.3% compared to \$156.3 million at September 30, 2022. Total demand deposits decreased \$5.3 million, or 10.4%, from December 31, 2021. Non-interest bearing demand accounts represented 32.6%, interest bearing demand represented 16.9%, money market and savings accounts comprised 28.5% and certificates of deposit made up 22.1% of the total deposit portfolio at December 31, 2022.

At September 30, 2022, non-performing assets remained low at \$659 thousand, or 0.34% of total assets, corresponding to a single borrower relationship. The allowance for loan losses totaled \$1.24 million as of December 31, 2022, and was 0.85% of total loans outstanding. The Company recorded a \$40 thousand provision for loan losses in the fourth quarter of 2022, compared to a \$60 thousand provision in the third quarter of 2022 and a \$315 thousand provision in the fourth quarter of 2021.

Total non-interest income was \$45 thousand for the fourth quarter of 2022, compared to \$78 thousand in the fourth quarter a year ago. The decrease in non-interest income was due to lower fee income earned on brokered mortgage loans in 2022. For the year 2022, non-interest income totaled \$193 thousand, compared to \$314 thousand for 2021.

Total noninterest expense was \$1.17 million for the fourth quarter of 2022, a decrease of \$237 thousand, or 16.8%, from the fourth quarter a year ago. The Company's efficiency ratio in the fourth quarter of 2022 improved to 83.9%, compared to 90.7% for the same period one year ago. Compensation and benefits costs decreased by \$271 thousand, or 30.0%, over the prior year quarter primarily due to lower staff count. For the year 2022, total noninterest expense decreased \$843 thousand, or 14.7%, to \$4.89 million, compared to \$5.73 million in 2021.

Capital ratios continue to exceed regulatory requirements, with total risk-based capital substantially above well-capitalized regulatory requirements. The tangible book value per share was \$7.51 at quarter end, compared to \$7.59 a year earlier.



#### About Liberty Northwest Bancorp, Inc.

Liberty Northwest Bancorp, Inc. is the bank holding company for Liberty Bank, a commercial bank chartered in the State of Washington. The Bank began operations June 11, 2009, and operates a fullservice branch in Poulsbo, WA in addition to a loan production office in Bellevue, WA. The Bank provides loan and deposit services to predominantly small and middle-sized businesses and individuals in and around Kitsap and King counties. The Bank is subject to regulation by the State of Washington Department of Financial Institutions and the Federal Deposit Insurance Corporation (FDIC). For more information, please visit www.libertybanknw.com. Liberty Northwest Bancorp, Inc. (OTCQX: LBNW), qualified to trade on the OTCQX<sup>®</sup> Best Market in June 2022. For information related to the trading of LBNW, please visit www.otcmarkets.com.

### For further discussion, please contact the following:

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Forward-Looking Statement Safe Harbor: This news release contains comments or information that constitutes forward-looking statements (within the meaning of the Private Securities Litigation Reform Act of 1995) that are based on current expectations that involve a number of risks and uncertainties. Forward-looking statements describe Liberty Northwest Bancorp, Inc.'s projections, estimates, plans and expectations of future results and can be identified by words such as "believe," "intend," "estimate," "likely," "anticipate," "expect," "looking forward," and other similar expressions. They are not guarantees of future performance. Actual results may differ materially from the results expressed in these forwardlooking statements, which because of their forward-looking nature, are difficult to predict. Investors should not place undue reliance on any forward-looking statement, and should consider factors that might cause differences including but not limited to the degree of competition by traditional and nontraditional competitors, declines in real estate markets, an increase in unemployment or sustained high levels of unemployment; changes in interest rates; greater than expected costs to integrate acquisitions, adverse changes in local, national and international economies; changes in the Federal Reserve's actions that affect monetary and fiscal policies; changes in legislative or regulatory actions or reform, including without limitation, the Dodd-Frank Wall Street Reform and Consumer Protection Act; demand for products and services; changes to the quality of the loan portfolio and our ability to succeed in our problem-asset resolution efforts; the impact of technological advances; changes in tax laws; and other risk factors. Liberty Northwest Bancorp, Inc. undertakes no obligation to publicly update or clarify any forward-looking statement to reflect the impact of events or circumstances that may arise after the date of this release.



## STATEMENTS OF INCOME (Unaudited)

(Dollars in thousands)

	E	uarter inded ec 31, 2022	E	uarter inded ept 30, 2022	Three Month Change	Quarter Ended Dec 31, 2021		One Year Change	
Interest Income									
Loans	\$	1,708	\$	1,568	9%	\$	1,561	9%	
Interest bearing deposits in banks		19		22	-13%		8	148%	
Securities		103		102	1%		84	23%	
Total interest income		1,830		1,692	8%		1,653	11%	
Interest Expense									
Deposits		239		104	128%		60	300%	
Other Borrowings		242		104	134%		121	100%	
Total interest expense		481		208	131%		181	166%	
Net Interest Income		1,349		1,483	-9%		1,473	-8%	
Provision for Loan Losses		40		60	-33%		315	-87%	
Net interest income after provision for loan losses		1,309		1,423	-8%		1,158	13%	
Non-Interest Income									
Service charges on deposit accounts		15		15	-1%		14	4%	
Other non-interest income	_	30		28	6%		64	-53%	
Total non-interest income		45		43	4%		78	-43%	
Non-Interest Expense									
Salaries and employee benefits		634		694	-9%		906	-30%	
Occupancy and equipment expenses		152		142	7%		136	12%	
Other operating expenses		383	_	391	-2%	_	364	5%	
Total non-interest expenses		1,169		1,227	-5%		1,406	-17%	
Net Income Before Income Tax		185		239	-23%		(170)	-208%	
Provision for Income Tax		(49)		(52)	-7%		35	-241%	
Net Income	\$	136	\$	187	-27%		(135)	-200%	



# STATEMENTS OF INCOME (Unaudited)

(Dollars in thousands)

	Year to Date Dec 31, 2022		Year to Date Dec 31, 2021		One Year Change
Interest Income					
Loans	\$	6,129	\$	6,422	-5%
Interest bearing deposits in banks		68		27	149%
Securities		386		229	69%
Total interest income		6,583		6,678	-1%
Interest Expense					
Deposits		477		201	138%
Other Borrowings		547		386	42%
Total interest expense		1,024		587	75%
Net Interest Income		5,559		6,091	-9%
Provision for Loan Losses		190		400	-53%
Net interest income after provision for loan losses		5,369		5,691	-6%
Non-Interest Income					
Service charges on deposit accounts		54		45	19%
Other non-interest income		139		269	-48%
Total non-interest income		193		314	-39%
Non-Interest Expense					
Salaries and employee benefits		2,773		3,693	-25%
Occupancy and equipment expenses		585		600	-3%
Other operating expenses		1,528		1,437	6%
Total non-interest expenses		4,886		5,730	-15%
Net Income Before Income Tax		682		279	144%
Provision for Income Tax		(156)		(59)	161%
Net Income	\$	526	\$	220	139%



#### **BALANCE SHEETS (Unaudited)**

(Dollars in thousands)

		 Dec 31, 2022	 Sept 30, 2022	Three Month Change	Dec 31, 2021	One Year Change
Assets						
	Cash and due from Banks	\$ 2,844	\$ 2,982	-5%	\$ 2,969	-4%
	Interest bearing deposits in banks	11,480	4,470	157%	22,644	-49%
	Securities	23,682	23,620	0%	25,809	-8%
	Loans	146,185	147,497	-1%	120,647	21%
	Allowance for loan losses	 (1,235)	 (1,190)	4%	 (1,525)	-19%
	Net Loans	 144,950	146,307	-1%	 119,121	22%
	Premises and fixed assets	6,769	6,370	6%	2,825	140%
	Accrued Interest receivable	699	630	11%	507	38%
	Intangible assets	65	72	-9%	93	-30%
	Other assets	 2,527	 1,704	48%	 1,142	121%
	Total Assets	\$ 193,016	\$ 186,154	4%	\$ 175,111	10%
Liabilitie	es and Shareholders' Equity					
Liabilitie	Deposits					
Liabilitie	Deposits Demand, non-interest bearing	\$ 46,152	\$ 50,162 37 940	-8%	\$ 51,481 39 378	-10%
Liabilitie	Deposits Demand, non-interest bearing Interest Bearing Demand	\$ 23,892	\$ 37,940	-37%	\$ 39,378	-39%
Liabilitie	Deposits Demand, non-interest bearing Interest Bearing Demand Money Market and Savings	\$ 23,892 40,438	\$ 37,940 56,909	-37% -29%	\$ 39,378 51,522	-39% -22%
Liabilitie	Deposits Demand, non-interest bearing Interest Bearing Demand	\$ 23,892	\$ 37,940	-37%	\$ 39,378	-39%
Liabilitie	Deposits Demand, non-interest bearing Interest Bearing Demand Money Market and Savings Certificates of Deposit Total Deposits	\$ 23,892 40,438 31,286 141,768	\$ 37,940 56,909 11,302 156,313	-37% -29% <u>177%</u> -9%	\$ 39,378 51,522 8,860 151,241	-39% -22% 
Liabilitie	Deposits Demand, non-interest bearing Interest Bearing Demand Money Market and Savings Certificates of Deposit Total Deposits Total Borrowing	\$ 23,892 40,438 31,286 141,768 38,149	\$ 37,940 56,909 11,302 156,313 17,392	-37% -29% <u>177%</u> -9% 119%	\$ 39,378 51,522 8,860	-39% -22% 253% -6% 248%
Liabilitie	Deposits Demand, non-interest bearing Interest Bearing Demand Money Market and Savings Certificates of Deposit Total Deposits	\$ 23,892 40,438 31,286 141,768 38,149 165	\$ 37,940 56,909 11,302 156,313 17,392 3	-37% -29% <u>177%</u> -9% 119% 5738%	\$ 39,378 51,522 8,860 151,241 10,956 73	-39% -22% 253% -6% 248% 126%
Liabilitie	Deposits Demand, non-interest bearing Interest Bearing Demand Money Market and Savings Certificates of Deposit Total Deposits Total Borrowing Accrued interest payable	\$ 23,892 40,438 31,286 141,768 38,149	\$ 37,940 56,909 11,302 156,313 17,392	-37% -29% <u>177%</u> -9% 119%	\$ 39,378 51,522 8,860 151,241 10,956	-39% -22% 253% -6% 248%
Liabilitie	Deposits Demand, non-interest bearing Interest Bearing Demand Money Market and Savings Certificates of Deposit Total Deposits Total Borrowing Accrued interest payable Other liabilities	\$ 23,892 40,438 31,286 141,768 38,149 165 606	\$ 37,940 56,909 11,302 156,313 17,392 3 343	-37% -29% 177% -9% 119% 5738% 78%	\$ 39,378 51,522 8,860 151,241 10,956 73 410	-39% -22% 253% -6% 248% 126% 48%
Liabilitie	Deposits Demand, non-interest bearing Interest Bearing Demand Money Market and Savings Certificates of Deposit Total Deposits Total Borrowing Accrued interest payable Other liabilities Total Liabilities	\$ 23,892 40,438 31,286 141,768 38,149 165 606	\$ 37,940 56,909 11,302 156,313 17,392 3 343	-37% -29% 177% -9% 119% 5738% 78%	\$ 39,378 51,522 8,860 151,241 10,956 73 410	-39% -22% 253% -6% 248% 126% 48%
Liabilitie	Deposits Demand, non-interest bearing Interest Bearing Demand Money Market and Savings Certificates of Deposit Total Deposits Total Borrowing Accrued interest payable Other liabilities Total Liabilities Shareholders' Equity Common Stock	\$  23,892 40,438 31,286 141,768 38,149 165 606 180,690	\$ 37,940 56,909 11,302 156,313 17,392 3 343 174,048	-37% -29% 177% -9% 119% 5738% 78% 4%	\$ 39,378 51,522 8,860 151,241 10,956 73 410 162,679	-39% -22% 253% -6% 248% 126% 48% 11%
Liabilitie	Deposits Demand, non-interest bearing Interest Bearing Demand Money Market and Savings Certificates of Deposit Total Deposits Total Borrowing Accrued interest payable Other liabilities Total Liabilities Shareholders' Equity	\$ 23,892 40,438 31,286 141,768 38,149 165 606 180,690 1,633	\$ 37,940 56,909 11,302 156,313 17,392 3 343 174,048 1,633	-37% -29% 177% -9% 119% 5738% 78% 4%	\$ 39,378 51,522 8,860 151,241 10,956 73 410 162,679 1,626	-39% -22% 253% -6% 248% 126% 48% 11%
	Deposits Demand, non-interest bearing Interest Bearing Demand Money Market and Savings Certificates of Deposit Total Deposits Total Borrowing Accrued interest payable Other liabilities Total Liabilities Shareholders' Equity Common Stock Additional paid in capital	\$ 23,892 40,438 31,286 141,768 38,149 165 606 180,690 1,633 13,019 (1,541)	\$ 37,940 56,909 11,302 156,313 17,392 3 343 174,048 1,633 13,008 (1,676)	-37% -29% 177% -9% 119% 5738% 78% 4%	\$ 39,378 51,522 8,860 151,241 10,956 73 410 162,679 1,626 12,984 (2,067)	-39% -22% 253% -6% 248% 126% 48% 11%
	Deposits Demand, non-interest bearing Interest Bearing Demand Money Market and Savings Certificates of Deposit Total Deposits Total Borrowing Accrued interest payable Other liabilities Total Liabilities Shareholders' Equity Common Stock Additional paid in capital Retained Earnings	\$ 23,892 40,438 31,286 141,768 38,149 165 606 180,690 1,633 13,019	\$ 37,940 56,909 11,302 156,313 17,392 3 343 174,048 1,633 13,008	-37% -29% 177% -9% 119% 5738% 78% 4% 0% 0%	\$ 39,378 51,522 8,860 151,241 10,956 73 410 162,679 1,626 12,984	-39% -22% 253% -6% 248% 126% 48% 11% 0% 0%



	I	Quarter Ended Dec 31, 2022	E	uarter Ended ept 30, 2022	E	Quarter Ended Dec 31, 2021	YTD 2022	YTD 2021
Financial Ratios								
Return on Average Assets		0.30%		0.40%		-0.30%	0.29%	0.12%
Return on Average Equity		4.41%		6.02%		-4.33%	4.36%	1.77%
Efficiency Ratio		83.9%		80.4%		90.7%	85.0%	89.5%
Net Interest Margin		3.11%		3.35%		3.37%	3.18%	3.48%
Loan to Deposits		102.2%		93.6%		79.8%		
Tangible Book Value per Share		7.51		7.40		7.59		
Book Value per Share		7.55		7.44		7.65		
Earnings per Share		0.08		0.11		(0.08)	0.32	0.14
Asset Quality								
Net Loan Charge-offs (recoveries)	\$	-	\$	485		-		
Nonperforming Loans	\$	659	\$	670	\$	1,185		
Nonperforming Assets to Total Assets		0.34%		0.36%		0.68%		
Allowance for Loan Losses to Total Loa	r	0.85%		0.81%		1.26%		
Other Real Estate Owned	\$	-	\$	-		-		
CAPITAL (Bank only)								
Tier 1 leverage ratio		9.37%		9.08%		9.08%		
Tier 1 risk-based capital ratio		13.64%		13.46%		14.45%		
Total risk based capital ratio		14.63%		14.42%		15.70%		